

# Company Registration & Total Payment Form

Please Print Clearly

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_

State/Province: \_\_\_\_\_ Zip/Postal Code: \_\_\_\_\_ Country: \_\_\_\_\_

Phone #: ( \_\_\_\_\_ ) \_\_\_\_\_ Fax #: ( \_\_\_\_\_ ) \_\_\_\_\_

**Q R B**

Web Site: \_\_\_\_\_

We are a:  REGULAR MEMBER  INDUSTRY ASSOCIATE MEMBER  OFFICER/STAFF  HONORARY MEMBER  PRE-APPROVED GUEST  
 PROSPECTIVE REGULAR MEMBER  SPEAKER  OTHER \_\_\_\_\_

**INSTRUCTIONS:**

1. Please make sure to print all information legibly as the information is used for the program registration list and for name badges.
2. This page requires information on your company. The following forms require information on all the people who will be in attendance, and information if your company is sponsoring or exhibiting.
3. Please carefully complete all forms as appropriate. Then add all fees due IACOA on each form and complete the payment section below.
4. Choose your payment option.

**NON-MEMBER REGISTRANTS:**

Non-members may not attend the Annual Convention without first requesting and receiving prior approval. If you are a non-member and would like to attend this year's Annual Convention, you need to contact John Margaritis, IACOA's Administrator at 281/292-8208. Do not send in Registration Forms until your attendance has been approved.

**REPRESENTATIONS & RELEASES:**

It is understood and agreed by any and all Attendees to this year's IACOA Annual Convention, that no representations and/or endorsements are being made or will be made by IACOA with respect to any information, equipment, systems, hardware/software, programs, and/or industry related material that may be presented, exhibited, shown, discussed, etc., at any of the IACOA functions or meetings.

Furthermore, by executing this Registration Form, anyone participating in such functions and/or meetings acknowledges and fully releases, acquits, satisfies and forever discharges IACOA and its Officers, Directors, Agents, employees or representatives from any and all matters of actions, course of actions, suits, claims and demands whatsoever at law or in equity against IACOA and its Officers, Directors, Agents, employees or representatives.

**REGISTRATION TERMINOLOGY & POLICY:**

- **EARLY BIRD REGISTRATION:** Discounted Regular Registration Fee if paid in full by March 16, 2012.
- **REGULAR REGISTRATION:** Registration Fee if paid in full after March 16, 2012 through April 20, 2012.
- **LATE REGISTRATION:** Registration Fee if paid in full after April 20, 2012 through April 27, 2012.
- **AT THE DOOR:** Registration Fee if paid in full after April 27, 2012. Must be paid at the Convention Registration Desk.

**REFUND POLICY:**

Refund requests will be handled as follows: If your request is received by John Margaritis no later than March 23, 2012, then 75% of your registration fee will be refunded; by April 27, 2012, then 50% of your registration fee will be refunded; thereafter, no refund will be made.

**PAYMENT OPTIONS:**

You may pay your registration fees by check, money order, credit card or wire transfer. Checks and money orders must be made payable to I.A.C.O.A. or to pay by credit card, complete the credit card authorization below. International members must pay by check drawn on a U.S. Bank in U.S. Funds, U.S. Credit Card, or by wire transfer using the following bank information: **Wells Fargo Bank, Routing #122000247; Account #0372-832923** Once you have completed all Registration Forms, mail or fax them to the IACOA main office listed below. **If your Registration Forms contain credit card information, do not email them.**

**PAYMENT DUE:**

Please carefully total the Fees due from the Forms completed and enter the Grand Total below along with your method of payment:

Total-Regular Member Form(s):	\$	<input type="text"/>
Total-Associate Member Form:	\$	<input type="text"/>
Total-Add'l Associate Member Form(s):	\$	<input type="text"/>
Total-Guest or Speaker Form(s):	\$	<input type="text"/>
Total-Spouse's Form(s):	\$	<input type="text"/>
Total-Child's Form(s):	\$	<input type="text"/>
Total-Sponsor's Form	\$	<input type="text"/>
<b>Grand Total:</b>	<b>\$</b>	<input type="text"/>

Check  Wire Transfer  MC  VISA  AMEX

**Mail Registration Forms & Payment to:**

IACOA  
 John Margaritis, Administrator  
 8000 Research Forest Drive, Suite 115-155  
 The Woodlands, TX 77382-1506  
 or Fax: 281/292-9308

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Credit Card Number

Exp Date

\_\_\_\_\_  
 Name as it appears on the Credit Card (please print)

\_\_\_\_\_  
 3 or 4 Digit Security Code on Front (Amex) or Back of the Card (MC/Visa)

\_\_\_\_\_  
 Complete Billing Address for the Credit Card including Zip Code

# Regular Member Form

Please Complete One Form for each Attendee

ATTENDEE NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_ E-Mail: \_\_\_\_\_ @ \_\_\_\_\_

Please fill in each amount if appropriate, circle yes or no where indicated, and total the amount due at the bottom.

## Registration Pricing:

- **Regular Registration** (if payment in full is received after March 16, 2012 and before April 20, 2012) .....@ \$ 595
- **Early Bird Registration Discount:** (if payment in full is received before March 16, 2012) ..... Subtract \$100
- **Late Registration** (if payment in full is received after April 20, 2012 and before April 27, 2012) .....Add \$ 50
- **At the Convention Registration** (after April 27, 2012 payment to be made at the Registration Desk) .....Add \$ 100

## Fees Due

595

### Tour #1: Fantasy of Flight Air Museum, includes Lunch in Celebration: Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

Fantasy of Flight is an air museum with over 40 vintage aircraft including the B-26 Marauder, the B-24 Liberator, P-51 and the B-17 Flying Fortress. With its own air strip, 15 minute flights in an open cockpit vintage biplane are available at extra charge. Lunch in celebration at noon.

<Dress Code: Casual and Comfortable>.....@ \$75

### Or Tour #2: Celebration Shopping and Walking Event, includes Lunch: Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

Celebration is a community built to recreate life in America during the 1950s. A lake and shopping district anchor downtown with independently owned shops and restaurants. It is a unique development that captures the feeling of small towns from another era. Lunch in Celebration at noon.

<Dress Code: Casual and Comfortable>.....@ \$50

### Board of Directors Annual Meeting: Friday, 05/04/12, 2:00 P.M. - 5:00 P.M.

The Board of Directors Annual Meeting is open to any Regular Member in good standing. If you plan to attend, please be sure to circle Yes or No.

<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

Yes / No

### 16th Annual IACOA Golf Tournament: Friday, 05/04/12, 6:00 A.M. - 1:30 P.M.

Our 16th Annual Golf Tournament is at the ChampionsGate Golf Club, featuring two premier 18-hole golf courses designed by Greg Norman. Ron Bray has once again agreed to create the pairings, so feel free to call him at 636/561-5534 or email him at rbray@marshallsterling.com.

<Dress Code: Traditional Golf Attire Required> .....@ \$125

### Regular Members/New Members/Guests/Speakers/Platinum Sponsor Breakfast:

Saturday, 05/05/12, 8:00 A.M. - 9:00 A.M.

All Regular Members/New Members/Approved Guests/Speakers/Platinum Sponsors are invited to join the IACOA Board for a Welcome Breakfast.

A New Member is defined as a company that has been voted into membership after the 2011 convention. A Guest/Speaker is a Convention Attendee invited by the IACOA Board or Administrator. No more than two Representatives from each company please.

<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

Yes / No

### Exhibitor Viewing: Saturday, 05/05/12, 12:00 P.M. - 2:00 P.M.

The Exhibition Hall will be ready for viewing at 12:00 P.M. Please be sure to stop in and meet with our Exhibitors. We'll have drawings for valuable gifts later tonight for those Regular Members who have completed an Exhibitor visitor card today.

<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

Yes / No

### Cocktail Reception & Dinner Banquet: Saturday, 05/05/12, 6:00 P.M. - 10:00 P.M.

The Cocktail Reception will start at 6:00 PM, followed by a Dinner Banquet, a hosted bar for a good part of the evening,

door prizes and awards. The Saturday night event officially kicks off our Annual Convention and is our social event of the year.

<Dress Code: Business Casual for both Men & Women (New!)> .....Included in Registration Fee--Attending?

Circle One

Yes / No

### 2012 Farewell Party: Monday, 05/07/12, 6:30 P.M. - 10:00 P.M.

Join us for a casual 2012 Farewell Party at the Omni Pool area. This will mark our 2nd Annual Texas Hold'em Tournament including casino games for those of us who prefer blackjack and roulette. Valuable prizes will be awarded. You won't want to miss this evening and a farewell to

The Omni ChampionsGate and the 2012 Annual Convention. Be sure to include your \$20 if you will be attending.

<Dress Code: Casual> .....@ \$20

**Total Registration Fees due for this Attendee. .... \$**

# Associate Member Form (Primary Only)

Please Complete One Form for the Primary Attendee

ATTENDEE NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_ E-Mail: \_\_\_\_\_ @ \_\_\_\_\_

Please fill in each amount if appropriate, circle yes or no where indicated, and total the amount due at the bottom.

## Registration Pricing:

## Fees Due

- **Regular Registration** (if payment in full is received after March 16, 2012 and before April 20, 2012) .....@ \$ 1090
- **Early Bird Registration Discount:** (if payment in full is received before March 16, 2012) ..... Subtract \$100
- **Late Registration** (if payment in full is received after April 20, 2012 and before April 27, 2012) .....Add \$ 50
- **At the Convention Registration** (after April 27, 2012 payment to be made at the Registration Desk) .....Add \$ 100

1090

## Registration Details:

- Includes an 8'x 10' piped & draped booth with (1) table, (2) chairs, (1) trash can. Drayage, power or Internet is extra.
- Includes attendance for the primary attendee representing the Associate Member company. (Additional Attendees from this company must complete the Additional Associate Member Attendee Form and pay the appropriate fee)
- The Primary Associate Member Attendee from each company must use this form and pay this Registration Fee whether or not the Registrant wants an Exhibit Booth.
- **If an Exhibit Booth is needed, then circle "Yes", and also complete the Exhibitor's Form.**
- **If an Exhibit Booth is not needed, then circle "No".**
- For electricity, drayage, or Internet services, contact our Exposition Services company and make the necessary arrangements directly.

## Booth Required?

Circle One

Yes / No
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## Truck Exhibition: Drive-in on Friday, 05/04/12, 3:00 P.M. - 5:00 P.M.

All vehicles must be clean and ready to drive into the ballroom at 3:00 P.M. Hotel engineering staff will be on hand to assist, and to ensure that hotel property is not damaged. Fuel tanks must be no more than one-quarter full. IACOA will provide visqueen for all vehicles. Please carefully review and complete the Truck Exhibitors Form, and place the correct exhibition fee, if any, in the box provided to the right.

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## Tour #1: Fantasy of Flight Air Museum, includes Lunch in Celebration: Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

Fantasy of Flight is an air museum with over 40 vintage aircraft including the B-26 Marauder, the B-24 Liberator, P-51 and the B-17 Flying Fortress. With its own air strip, 15 minute flights in an open cockpit vintage biplane are available at extra charge. Lunch in celebration at noon.

<Dress Code: Casual and Comfortable> .....@ \$75

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## Or Tour #2: Celebration Shopping and Walking Event, includes Lunch: Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

Celebration is a community built to recreate life in America during the 1950s. A lake and shopping district anchor downtown with independently owned shops and restaurants. It is a unique development that captures the feeling of small towns from another era. Lunch in Celebration at noon.

<Dress Code: Casual and Comfortable> .....@ \$50

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## 16th Annual IACOA Golf Tournament: Friday, 05/04/12, 6:00 A.M. - 1:30 P.M.

Our 16th Annual Golf Tournament is at the ChampionsGate Golf Club, featuring two premier 18-hole golf courses designed by Greg Norman. Ron Bray has once again agreed to create the pairings, so feel free to call him at 636/561-5534 or email him at rbray@marshallsterling.com.

<Dress Code: Traditional Golf Attire Required> .....@ \$125

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## New Members/Platinum Sponsors/Regular Members/Guests/Speakers Breakfast:

Saturday, 05/05/12, 8:00 A.M. - 9:00 A.M.

All Regular Members/New Members/Approved Guests/Speakers/Platinum Sponsors are invited to join the IACOA Board for a Welcome Breakfast.

A New Member is defined as a company that has been voted into membership after the 2011 convention. A Guest/Speaker is a Convention Attendee invited by the IACOA Board or Administrator. No more than two Representatives from each company please.

<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

Yes / No
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## Cocktail Reception & Dinner Banquet: Saturday, 05/05/12, 6:00 P.M. - 10:00 P.M.

The Cocktail Reception will start at 6:00 PM, followed by a Dinner Banquet, a hosted bar for a good part of the evening,

door prizes and awards. The Saturday night event officially kicks off our Annual Convention and is our social event of the year.

<Dress Code: Business Casual for both Men & Women (New!)> .....Included in Registration Fee--Attending?

Circle One

Yes / No
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## 2012 Farewell Party: Monday, 05/07/12, 6:30 P.M. - 10:00 P.M.

Join us for a casual 2012 Farewell Party at the Omni Pool area. This will mark our 2nd Annual Texas Hold'em Tournament including casino games for those of us who prefer blackjack and roulette. Valuable prizes will be awarded. You won't want to miss this evening and a farewell to

The Omni ChampionsGate and the 2012 Annual Convention. Be sure to include your \$20 if you will be attending.

<Dress Code: Casual> .....@ \$20

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**Total Registration Fees due for this Attendee. .... \$**

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# Additional Associate Form

Please Complete One Form for each Additional Attendee

(This Form may only be used with a full paying Associate Member Attendee from the same member company)

ADDITIONAL ASSOCIATE ATTENDEE NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_ E-Mail: \_\_\_\_\_ @ \_\_\_\_\_

Please fill in each amount if appropriate, circle yes or no where indicated, and total the amount due at the bottom.

## Registration Pricing:

- **Regular Registration** (if payment in full is received after March 16, 2012 and before April 20, 2012) .....@ \$ 595
- **Early Bird Registration Discount:** (if payment in full is received before March 16, 2012) ..... Subtract \$ 100
- **Late Registration** (if payment in full is received after April 20, 2012 and before April 27, 2012) .....Add \$ 50
- **At the Convention Registration** (after April 27, 2012 payment to be made at the Registration Desk) .....Add \$ 100

## Fees Due

595

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Fantasy of Flight is an air museum with over 40 vintage aircraft including the B-26 Marauder, the B-24 Liberator, P-51 and the B-17 Flying Fortress. With its own air strip, 15 minute flights in an open cockpit vintage biplane are available at extra charge. Lunch in celebration at noon.

<Dress Code: Casual and Comfortable> .....@ \$75

### Or Tour #2: Celebration Shopping and Walking Event, includes Lunch: Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

Celebration is a community built to recreate life in America during the 1950s. A lake and shopping district anchor downtown with independently owned shops and restaurants. It is a unique development that captures the feeling of small towns from another era. Lunch in Celebration at noon.

<Dress Code: Casual and Comfortable> .....@ \$50

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<Dress Code: Traditional Golf Attire Required> .....@ \$125

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<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

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The Cocktail Reception will start at 6:00 PM, followed by a Dinner Banquet, a hosted bar for a good part of the evening, door prizes and awards. The Saturday night event officially kicks off our Annual Convention and is our social event of the year.

<Dress Code: Business Casual for both Men & Women (New!)> .....Included in Registration Fee--Attending?

Circle One

### 2012 Farewell Party: Monday, 05/07/12, 6:30 P.M. - 10:00 P.M.

Join us for a casual 2012 Farewell Party at the Omni Pool area. This will mark our 2nd Annual Texas Hold'em Tournament including casino games for those of us who prefer blackjack and roulette. Valuable prizes will be awarded. You won't want to miss this evening and a farewell to The Omni ChampionsGate and the 2012 Annual Convention. Be sure to include your \$20 if you will be attending.

<Dress Code: Casual> .....@ \$20

**Total Registration Fees due for this Attendee.....\$**

# Guest or Speaker Form

Please Complete One Form for each Attendee

**GUEST OR SPEAKER ATTENDEE NAME:** \_\_\_\_\_

**TITLE:** \_\_\_\_\_ **E-Mail:** \_\_\_\_\_ @ \_\_\_\_\_

Please fill in each amount if appropriate, circle yes or no where indicated, and total the amount due at the bottom.

**Registration Pricing:**

- **Regular Registration** (if payment in full is received after March 16, 2012 and before April 20, 2012) .....@ \$ 595
- **Early Bird Registration Discount:** (if payment in full is received before March 16, 2012) ..... **Subtract \$ 100**
- **Late Registration** (if payment in full is received after April 20, 2012 and before April 27, 2012) ..... **Add \$ 50**
- **At the Convention Registration** (after April 27, 2012 payment to be made at the Registration Desk) ..... **Add \$ 100**

**Fees Due**

595

**Tour #1: Fantasy of Flight Air Museum, includes Lunch in Celebration:** Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

*Fantasy of Flight is an air museum with over 40 vintage aircraft including the B-26 Marauder, the B-24 Liberator, P-51 and the B-17 Flying Fortress. With its own air strip, 15 minute flights in an open cockpit vintage biplane are available at extra charge. Lunch in celebration at noon.*

<Dress Code: Casual and Comfortable> .....@ \$75

**Or Tour #2: Celebration Shopping and Walking Event, includes Lunch:** Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

*Celebration is a community built to recreate life in America during the 1950s. A lake and shopping district anchor downtown with independently owned shops and restaurants. It is a unique development that captures the feeling of small towns from another era. Lunch in Celebration at noon.*

<Dress Code: Casual and Comfortable> .....@ \$50

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<Dress Code: Traditional Golf Attire Required> .....@ \$125

**New Members/Platinum Sponsors/Regular Members/Guests/Speakers Breakfast:**

Saturday, 05/05/12, 8:00 A.M. - 9:00 A.M.

*All Regular Members/New Members/Approved Guests/Speakers/Platinum Sponsors are invited to join the IACOA Board for a Welcome Breakfast. A New Member is defined as a company that has been voted into membership after the 2011 convention. A Guest/Speaker is a Convention Attendee invited by the IACOA Board or Administrator. No more than two Representatives from each company please.*

<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

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*The Cocktail Reception will start at 6:00 PM, followed by a Dinner Banquet, a hosted bar for a good part of the evening, door prizes and awards. The Saturday night event officially kicks off our Annual Convention and is our social event of the year.*

<Dress Code: Business Casual for both Men & Women (New!)> .....Included in Registration Fee--Attending?

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<Dress Code: Casual> .....@ \$20

**Total Registration Fees due for this Attendee.....\$**

# Spouse's Form

Please Complete One Form for each Spouse

**SPOUSE'S NAME** (only one Spouse per Full Paying Attendee): \_\_\_\_\_

**TITLE** (if applicable): \_\_\_\_\_ **E-Mail:** \_\_\_\_\_ @ \_\_\_\_\_

Please fill in each amount if appropriate, circle yes or no where indicated, and total the amount due at the bottom.

## Registration Pricing:

- **Regular Registration** (if payment in full is received after March 16, 2012 and before April 20, 2012) .....@ \$ 395
- **Early Bird Registration Discount:** (if payment in full is received before March 16, 2012) ..... Subtract \$100
- **Late Registration** (if payment in full is received after April 20, 2012 and before April 27, 2012) .....Add \$50
- **At the Convention Registration** (after April 27, 2012 payment to be made at the Registration Desk) .....Add \$100

## Fees Due

395

### Tour #1: Fantasy of Flight Air Museum, includes Lunch in Celebration: Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

Fantasy of Flight is an air museum with over 40 vintage aircraft including the B-26 Marauder, the B-24 Liberator, P-51 and the B-17 Flying Fortress. With its own air strip, 15 minute flights in an open cockpit vintage biplane are available at extra charge. Lunch in celebration at noon.

<Dress Code: Casual and Comfortable> .....@ \$75

### Or Tour #2: Celebration Shopping and Walking Event, includes Lunch: Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

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<Dress Code: Casual and Comfortable> .....@ \$50

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### New Members/Platinum Sponsors/Regular Members/Guests/Speakers Breakfast:

Saturday, 05/05/12, 8:00 A.M. - 9:00 A.M.

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<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

Yes / No

### Exhibitor Viewing: Saturday, 05/05/12, 12:00 P.M. - 2:00 P.M.

The Exhibition Hall will be ready for viewing at 12:00 P.M. Please be sure to stop in and meet with our Exhibitors. We'll have drawings for valuable gifts later tonight for those Regular Members who have completed an Exhibitor visitor card today.

<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

Yes / No

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<Dress Code: Business Casual for both Men & Women (New!)> .....Included in Registration Fee--Attending?

Circle One

Yes / No

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<Dress Code: Casual> .....@ \$20

**Total Registration Fees due for this Attendee.** ..... \$

# Child's Form

Please Complete One Form for each Child

CHILD'S NAME (must be under 18 years of age): \_\_\_\_\_

TITLE (if applicable): \_\_\_\_\_

## Convention Registration Fee Due for Each Child of a Full Paying Attendee This Form is for a Child of a Full Paying Attendee Only

Please fill in each amount if appropriate, circle yes or no where indicated, and total the amount due at the bottom.

### Registration Pricing:

### Fees Due

- **Regular Registration** (if payment in full is received after March 16, 2012 and before April 20, 2012) .....@ \$ 150
- **Early Bird Registration Discount:** (if payment in full is received before March 16, 2012) ..... Subtract \$50
- **Late Registration** (if payment in full is received after April 20, 2012 and before April 27, 2012) .....Add \$ 25
- **At the Convention Registration** (after April 27, 2012 payment to be made at the Registration Desk) .....Add \$ 50

150

### Tour #1: Fantasy of Flight Air Museum, includes Lunch in Celebration: Friday, 05/04/12, 9:30 A.M. - 01:30 P.M.

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<Dress Code: Traditional Golf Attire Required> .....@ \$125

### Exhibitor Viewing: Saturday, 05/05/12, 12:00 P.M. - 2:00 P.M.

The Exhibition Hall will be ready for viewing at 12:00 P.M. Please be sure to stop in and meet with our Exhibitors. We'll have drawings for valuable gifts later tonight for those Regular Members who have completed an Exhibitor visitor card today.

<Dress Code: Long Pants, Collared Shirt, Shoes, No Sneakers> .....Included in Registration Fee--Attending?

Circle One

### Cocktail Reception & Dinner Banquet: Saturday, 05/05/12, 6:00 P.M. - 10:00 P.M.

The Cocktail Reception will start at 6:00 PM, followed by a Dinner Banquet, a hosted bar for a good part of the evening, door prizes and awards. The Saturday night event officially kicks off our Annual Convention and is our social event of the year.

<Dress Code: Business Casual for both Men & Women (New!)> .....Included in Registration Fee--Attending?

Circle One

### 2012 Farewell Party: Monday, 05/07/12, 6:30 P.M. - 10:00 P.M.

Join us for a casual 2012 Farewell Party at the Omni Pool area. This will mark our 2nd Annual Texas Hold'em Tournament including casino games for those of us who prefer blackjack and roulette. Valuable prizes will be awarded. You won't want to miss this evening and a farewell to The Omni ChampionsGate and the 2012 Annual Convention. Be sure to include your \$20 if you will be attending.

<Dress Code: Casual> .....@ \$20

**Total Registration Fees due for this Attendee.....\$**

# Sponsor's Form

Representative's Name: \_\_\_\_\_

Representative's Title: \_\_\_\_\_

Representative's E-mail: \_\_\_\_\_ @ \_\_\_\_\_

If you would like to sponsor a function this year, simply complete this form and submit it with your other Registration Forms. Select the number of the function you want to sponsor, your second and third choices in case your first or second choice is already taken (*second and third choices are not required*), and mail or fax it to John Margaritis with the rest of your Registration Forms and your total payment. We will send you a paid receipt to acknowledge your payment and confirm your sponsorship.

2011 Sponsors have priority for sponsoring the same event in 2012 if it still exists as a sponsorable event. To sponsor the same event in 2012, the event must be paid in full by the March 23, 2012 cut-off or it will be made available to all.

## Sponsor Function Selections (The Sponsor Function List is included on the IACOA web site)

We want to sponsor at the 2012 Annual Convention. In case our first choice is already taken, then our second choice (*if any*) is acceptable, and if that is already taken, then our third choice (*if any*) is acceptable. If all our choices are already taken by the time you receive this form, then call me.

Our payment total below is for the highest sponsor function amount possible. I understand our Payment Registration Form must indicate the highest sponsor function amount possible, however, my credit card will only be charged for the Sponsor Event awarded, if any. In the event I pay by check, any amount paid in excess of the Sponsor Event awarded will be refunded to me within ten (10) business days.

1st Choice:	Sponsor Function #	<input type="text"/>	\$	<input type="text"/>
2nd Choice <small>(not required)</small> :	Sponsor Function #	<input type="text"/>	\$	<input type="text"/>
3rd Choice <small>(not required)</small> :	Sponsor Function #	<input type="text"/>	\$	<input type="text"/>

**Total Sponsor Fees Due** .....\$

# Booth Exhibitor's Form

**Booth Representative's Name:** \_\_\_\_\_

**Booth Representative's Title:** \_\_\_\_\_

**Booth Representative's E-mail:** \_\_\_\_\_ @ \_\_\_\_\_

If you want to exhibit this year, simply complete this form, submit it with your other Registration Forms and an insurance certificate naming IACOA as an Additional Insured for an amount not less than \$1,000,000.

This year, trucks will be on exhibit inside the ballroom amidst booths and the general session seating. As of this writing, I have not been able to confirm the number of trucks that will be on display. As a result, the Floor Plan included is only a draft. Depending upon how many trucks will be on exhibit, the final Floor Plan may be substantially different. If you plan to exhibit one or more trucks, please also complete the Truck Exhibitor's Form that contains additional information.

The following is an explanation of how booth spaces are assigned:

1. Sponsors from 2011 who are also Sponsors in 2012 have first priority
2. The priority in this category is determined first, by the amount of Sponsorship in 2012, and second, by the amount of Sponsorship in 2011.
3. On April 20, 2012, all remaining booths will be assigned to the remaining Exhibitors. IACOA will make every effort to not place Exhibitors who compete in the same industry adjacent or near each other.
4. As the prime booth locations will have already been taken by Sponsors, please be sure to include additional choices. When at all possible, it is our intent to grant the booth you want.

## Exhibitor Booths are 8x10 Piped & Draped

*Includes 6' Table Top, Two Chairs, One Wastebasket. If you require additional exhibition services such as electricity, internet, or drayage, please contact our Exposition Services Company directly for services offered and their pricing.*

**Exhibitor Booth Locations** *(A Draft Exhibitor Floor Plan is available on the IACOA web site. It is subject to change without notice.)*

**We want to exhibit at the 2012 Annual Convention. In case all our choices are already taken, then assign me a booth from the inventory available.**



**1st: Booth #**

**2nd: Booth #**

**3rd: Booth #**

**4th: Booth #**

**5th: Booth: #**

**6th: Booth #**

*(Additional Choices are not required but recommended as Booth assignments go quickly)*

## Booth Exhibitor Setup: Saturday, 05/05/12, 9:00 A.M. - 11:00 A.M.

All Exhibitors must setup their booths between the hours of 9:00 A.M. and 11:00 A.M. on Saturday, May 5, 2012. Any Exhibitor who fails to complete their setup by 11:00 A.M. will not be permitted to Exhibit at the 2012 Annual Convention.

## First Exhibitor Viewing: Saturday, 05/05/12, 12:00 P.M. - 2:00 P.M.

The Exhibition Hall will be ready for viewing at 12:00 P.M. All Exhibitors will have booth stickers with which to complete Exhibitor Visitor Cards presented by Regular Members. Drawings for valuable gifts will be held Saturday night at the banquet.

## Exhibitor Teardown: Monday, 05/07/12 @ 5:00 P.M.

Please note that Exhibitor Booths must be manned during every Exhibitor viewing opportunity *(times are listed in the Program/Agenda)* Exhibitor Booth displays must be taken down at the conclusion of the Monday afternoon sessions at 5:00 PM. If you cannot meet these requirements, then do not Exhibit at this year's Annual Convention. The Board will impose penalties on any Exhibitor who leaves or tears down before 5:00 PM.

# Truck Exhibitor's Form

Truck Representative's Name: \_\_\_\_\_

Truck Representative's Title: \_\_\_\_\_

Truck Representative's E-mail: \_\_\_\_\_ @ \_\_\_\_\_

If you want to exhibit trucks this year, simply complete this form, and submit it with your other Registration Forms. Truck exhibition in 2012 is in the ballroom amidst the booths and general session seating. Your booth will be adjacent to your truck(s). The truck entrance to the ballroom is a 10' x 10' clear opening, with a straight forward drive through. As space is limited, and I have been unable to confirm the number of trucks that will be exhibited as of this writing, the floor plan attached is a draft. Until a final tally of booths and trucks is calculated, a final floor plan is not possible. If we have more than eight trucks on exhibition, we will attempt to secure the adjacent ballroom. Failing that, trucks nine and above will be exhibited outside. The following is an explanation of 2012 truck exhibition fees and how truck spaces are assigned:

1. **Platinum Sponsors:** May exhibit up to three (3) vehicles free of charge. Additional vehicles, if any, are \$295 each. First choice of location based upon Platinum sponsorship level in 2012. Offer is not transferable.
2. **Gold Sponsors:** May exhibit up to two (2) vehicles free of charge. Additional vehicles, if any, are \$395 each. Offer is not transferable.
3. **Silver Sponsors:** May exhibit up to one (1) vehicle free of charge. Additional vehicles, if any, are \$395 each. Offer is not transferable.
4. **Non-Sponsors:** May exhibit vehicles at \$495 each.

**Sponsorship Categories:** Sponsor categories are unchanged for 2012

1. **Platinum** = \$4,000 or more
2. **Gold** = \$2,500 or more
3. **Silver** = \$1,000 or more

**Truck Locations** (A Draft Exhibitor Floor Plan is available on the IACOA web site. The Final Floor Plan must adjust for the number of trucks exhibited and how many trucks from each exhibitor. It is subject to change without notice.)

**We want to exhibit a truck(s) at the 2012 Annual Convention. I understand the draft floor plan is subject to change, but if the draft becomes final as is, my preference is/are:**



1st: Truck #

2nd: Truck #

3rd: Truck #

## **Truck Exhibitor Setup: Friday, 05/04/12, 3:00 P.M. - 5:00 P.M.**

All Truck Exhibitors must drive in their trucks between the hours of 3:00 P.M. and 5:00 P.M. on Friday, May 4, 2012. Any Truck Exhibitor who fails to complete their setup by 5:00 P.M. will not be permitted to exhibit their truck(s) inside the ballroom.

## **First Truck Exhibitor Viewing: Saturday, 05/05/12, 12:00 P.M. - 2:00 P.M.**

The Exhibition Hall will be ready for viewing at 12:00 P.M. All Exhibitors will have booth stickers with which to complete Exhibitor Visitor Cards presented by Regular Members. Drawings for valuable gifts will be held Saturday night at the banquet.

## **Truck Exhibitor Teardown: Monday, 05/07/12 @ 5:00 P.M.**

Please note that Exhibitor Booths/Trucks must be manned during every Exhibitor viewing opportunity (times are listed in the Program/Agenda) Exhibitor trucks must be driven out at the conclusion of the Monday afternoon sessions at 5:00 P.M. If you cannot meet these requirements, then do not Exhibit trucks inside the ballroom at this year's Annual Convention. The Board will impose penalties on any Exhibitor who attempts to leave before 5:00 P.M.

# The Omni Championsgate Hotel & Resort

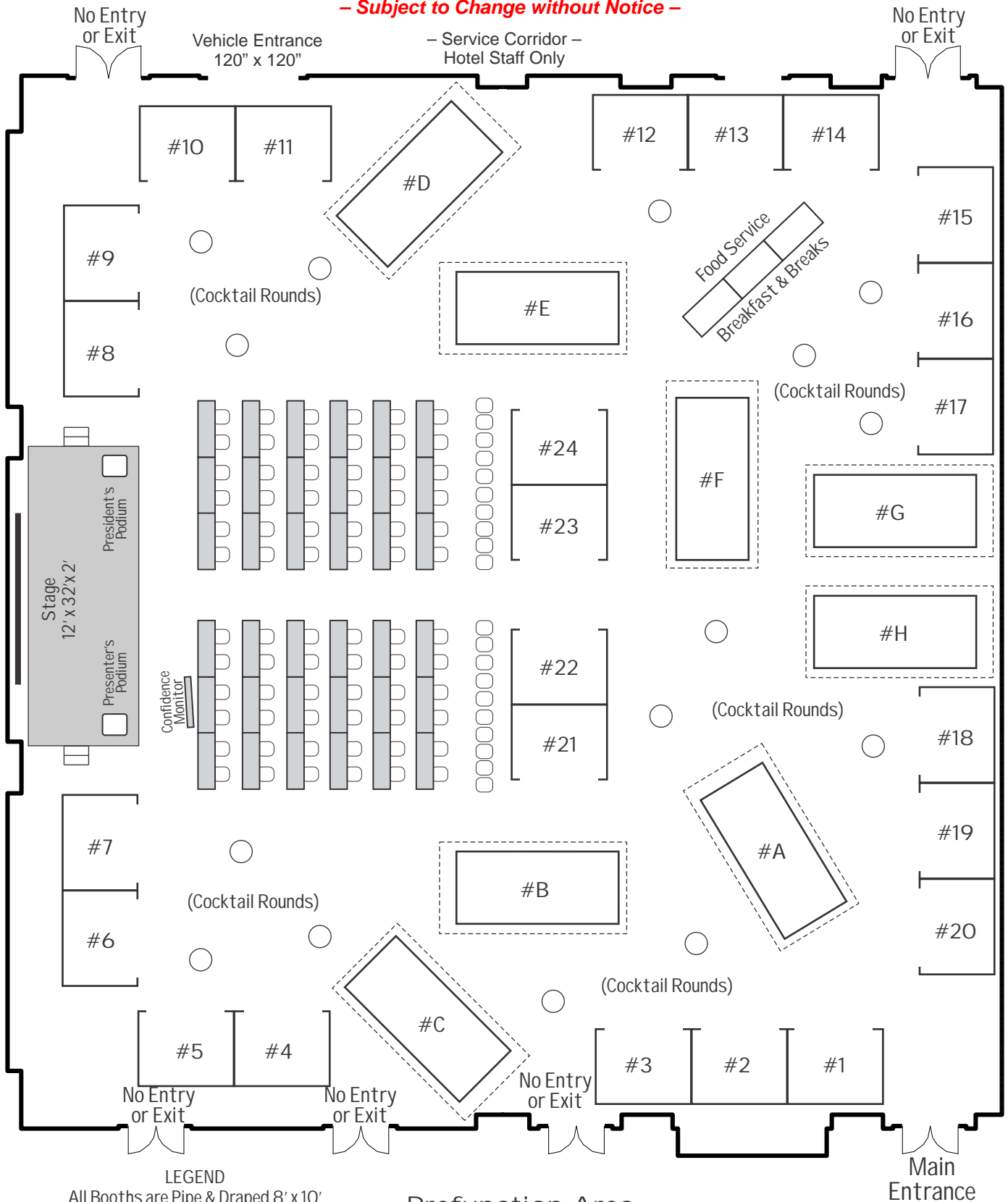
## National Ballroom A & B

12,314 Square Feet

- Draft Floor Plan -

- The number of trucks exhibited and how many from each builder will determine the Final Floor Plan -

- Subject to Change without Notice -



### LEGEND

All Booths are Pipe & Draped 8' x 10'  
(includes one table & two chairs)

Scale: Approximately 1 inch = 14.8 feet

NOTICE! Floor Plan is subject to change without notice

Prefunction Area

Hotel Lobby

# 2012 IACOA Annual Convention

## Sponsor Functions & Events

as of January 31, 2012

→	<b>(mouse-over function title for details)</b>	<b>2011 Sponsor</b>	<b>2012 Sponsor</b>	<b>Sponsor Amount</b>	<b>Sponsor P=Paid; C=Commit</b>
All Days					
#1	Presidential Suite	Cambli	Hold Until 03/23/12	\$1,000	
#2	Name Badges/Lanyards/Reg Desk	Secure Products	<b>Secure Products</b>	\$1,000	<b>C Secure Products</b>
#3	Photographic Services	Griffin	Hold Until 03/23/12	\$2,500	
#4	Guest Room Card Keys--Custom	Armored Solutions	Hold Until 03/23/12	\$1,500	
#5	Session Quizes	Howard Sales	Hold Until 03/23/12	\$1,000	
Friday					
#6	Board of Directors F&B	Cambli	Hold Until 03/23/12	\$1,000	
#7	Annual Golf Tournament	Marshall & Sterling	<b>Marshall &amp; Sterling</b>	\$1,000	<b>C Marshall &amp; Sterling</b>
Saturday					
#8	New & RM Member Breakfast	The Armored group	Hold Until 03/23/12	\$1,500	
#9	Cocktail Reception	Griffin	Hold Until 03/23/12	\$2,500	
#10	Floral Centerpieces & Plants	Available	Available Now!	\$1,000	
#11	Banquet Dinner	Coin Wrap	Hold Until 03/23/12	\$4,000	
#12	Exhibitor RM Raffle	Diamond Int'l	Hold Until 03/23/12	\$1,250	
#13	Entertainment	Cambli	Hold Until 03/23/12	\$2,000	
Sunday					
#14	Continental Breakfast	Available	Available Now!	\$1,500	
#15	Featured Workshop-A Day in the Life	Available	Available Now!	\$1,500	
#16	AM Break	MHC	Hold Until 03/23/12	\$1,000	
#17	Luncheon	Available	Available Now!	\$3,000	
#18	Return from Lunch Raffle	Available	Available Now!	\$500	
#19	Guest Speaker	Available	Available Now!	\$1,000	
#20	PM Break	TimeMaster	Hold Until 03/23/12	\$1,000	
#21	Exhibitor RM Raffle	Available	Available Now!	\$1,250	
Monday					
#22	Continental Breakfast	Diamond Int'l	Hold Until 03/23/12	\$1,500	
#23	AM Break	Available	Available Now!	\$1,000	
#24	Luncheon	Available	Available Now!	\$2,500	
#25	Return from Lunch Raffle	Available	Available Now!	\$500	
#26	PM Break	Available	Available Now!	\$1,000	
#27	Exhibitor RM Raffle	Available	Available Now!	\$1,250	
#28	Farewell Event	Available	Available Now!	\$2,000	

**Total Possible: \$41,750**

**Total Paid to Date: \$0**

\* All Sponsors receive recognition in the Convention Program and in a looping Powerpoint presentation running on the big screen in the General Session Ballroom. Platinum Sponsors receive additional recognition in the Program with an advertisement in the Sponsor Section for no additional charge. On the IACOA web site, Platinum Sponsors have the only advertising on the Home Page, also for no additional charge. A Platinum Sponsor is defined as an IACOA Associate Member that has sponsored \$4,000 or more at last year's annual convention.