

How to Register: *The Convention*

Only IACOA Members in good standing, or attendees invited by the IACOA Board or the Administrator, may attend the Annual Convention. There are two ways to register for the Convention:

- *On-line:* The IACOA web site, www.iacoa.com, has all the forms required for registration. Simply download the forms needed, complete them as appropriate, include payment by any of the methods listed, and submit them to the address indicated on the Payment Form.
- *IACOA Office:* Call the IACOA Administration Office at 281/292-8208, or email John Margaritis at jmiacoa@yahoo.com with your request for forms. Once you have received the forms needed, complete them as appropriate, include payment by any of the methods listed, and submit them to the address indicated on the Payment Form.
- *International Attendees:* Our International members and guests must submit payment by credit card, check drawn on a U.S. bank and payable in U.S. Funds, or by wire transfer in U.S. funds.

How to Register: *The Hotel*

• *Where:* The Omni Orlando Resort at ChampionsGate is located in ChampionsGate, Florida, exit 58 on Interstate 4, just five miles southwest of Orlando & the Disney Theme Parks. The Orlando airport code is MCO. The Omni Orlando Resort includes 36 holes of championship golf designed by Greg Norman, the David Leadbetter Golf Academy, and a 9 hole lighted course for night play. The resort includes a full service spa, and multiple swimming pools, a lazy river, basketball, tennis and volleyball courts. Self parking and valet service is available.

• *How:* Call the Omni Hotel reservations number, 800/843-6664, or call the hotel directly at 407/390-6664, and tell the reservations operator you are with the IACOA 2012 Annual Convention. Another option, is to log onto iacoa.com, click "For The Latest 2012 Convention Info" and then the "Book Your Hotel Room" link that will take you to the Omni Hotel's web site.

• *Room Block:* The Room Block expires on Thursday, April 13, 2012, or whenever our blocked rooms are all sold on any given day, whichever comes first. You can always cancel your reservation (subject to the 72 hour cancellation policy), so please book now and be certain you get the rooms you want.

• *Room Rate:* \$189 per night, both single and double. The IACOA room rate extends for three (3) days before and after the Convention, subject to availability. Check-in time is 3:00 P.M.; the Check-out time is 12:00 noon.

I A C O A



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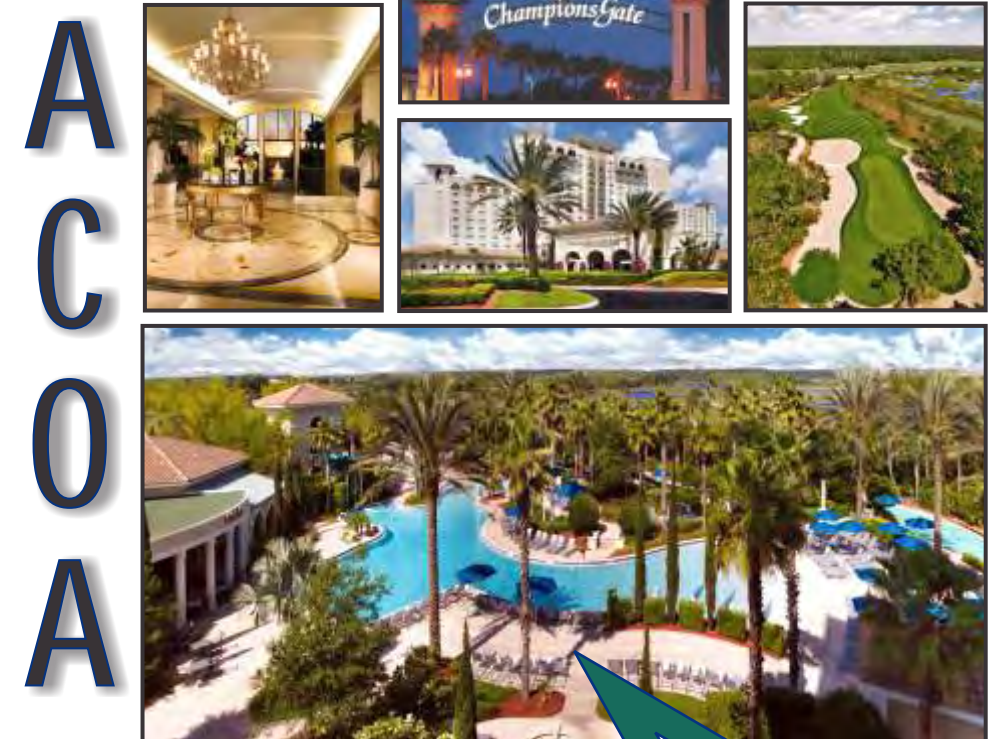
IACOA 2012
INDEPENDENT ARMORED CAR
OPERATORS ASSOCIATION, INC. OMNI HOTELS

2012 Annual Convention

May 4, 2012 – May 8, 2012

The Omni Orlando Resort at ChampionsGate

I ORLANDO



Featured Workshop • Featured Workshop • Featured Workshop • Featured Workshop

A Day In The Life Part III: The Enemy Within

The Interactive Workshop series continues and presents many of the tools and skills necessary to help you recognize potential internal losses, and how to mitigate the damages if they occur.

Preliminary Agenda

...as of February 3, 2012

General Sessions

- Employment Litigation Nightmares that Can Happen To You
Gary Flanagan, Attorney at Law, LMKBW, Providence, Rhode Island
- Federal Reserve Bank, Cash Product Office Update
Phil Johnson, Director Cash Product Office, FRB S.F. L.A. Office
- FBI, Violent Crimes
Shawn Matthews, Supervisory Special Agent, Washington DC
- The Compliance Procedures Land Mine
William V. Roppolo, Jr., Partner, Baker & McKenzie LLP
- The Annual State of the Unions Address
Jim Cusack, Attorney at Law

Featured Workshop

- A Day In The Life Part III...*The Enemy Within*
The interactive workshop series continues and presents many of the tools and skills necessary to help you recognize potential internal losses, and how to mitigate the damage if they occur.
Facilitator: Rich Byington, John E. Reid & Associates

Featured Breakout

- Innovations in Armored Vehicle Manufacturing
✓ Griffin Inc., Byhalia, Mississippi
Stephen Blount, Director of Sales

Breakout Sessions

- Insurance Panel: United States Brokers & London Brokers; United States Underwriters & Lloyds Underwriters
Moderated by Antonio Palmiotto, Willis II, Inc.
- Legislation & SCOLA Update
Michael Gambrell, Senior V.P., Dunbar, Inc.
- ATM Claim Management Techniques
Speaker to be Announced
- FinCen & Patriot Acts Examined: Rules, Compliance & Penalties
Robin Miles, President, Rapid Armored Corporation
- An Armed Robbery with a Fatality: A Decade Long Battle for Justice
Speaker to be Announced
- DOT & Federal Motor Carrier Safety Regulations: Changes that affect you include Hours of Service, Texting, The Inner City Rule, and Short Haul Exemptions.
Speaker to be Announced
- Combating Union Organizing Tactics: What to do, when, why, and how.
Jeff Pagano, Attorney at Law

IACOA 2012 Annual Convention Championsgate, Florida (Orlando)

Omni Orlando Resort at ChampionsGate
Hotel, Golf Resort & Spa
May 4, 2012 – May 8, 2012



Dear IACOA Members, Speakers & Invited Guests:

The Independent Armored Car Operators Association is pleased to announce that its 2012 Annual Convention will be held in ChampionsGate, Florida (Orlando), at The Omni Orlando ChamionsGate Hotel, Golf Resort & Spa. This year, we will continue with another in our series of Featured Workshops, this one entitled "A Day In The Life, Part III: The Enemy Within." The interactive Workshop series will continue by presenting many of the tools and skills necessary to help you recognize potential internal losses and how to mitigate the damages if they occur.

On Friday morning, May 4, 2012, there are three optional events.

- The ChampionsGate Golf Club will host the 16th Annual IACOA Golf Tournament starting with the day's first tee times. Sponsor Ron Bray from Marshall & Sterling will manage the pairings and provide lunch.
- The Fantasy of Flight Air Museum is a remarkable venue with vintage aircraft, a WWII bomber exhibit you can climb through, and if you feel adventuresome, short flights in an open cockpit vintage biplane for an extra charge. When finished, we will reboard our bus and travel to Celebration for lunch.
- The third choice is a walking tour and shopping trip in Celebration, a community built to recreate life in America during the 1950s. At noon, we will break for lunch where we'll be joined by those who went to the Air Museum.
- Each event requires an additional fee. See the convention registration forms for details.

For up to date convention information, please periodically check the IACOA web site at www.iacoa.com.

See you in Orlando!

OMNI HOTELS®

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Training



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Introduction to IACOA & Statement of Purpose

The Independent Armored Car Operators Association, Inc. (IACOA), was founded in 1971 for the purpose of bringing together armored carriers from throughout the United States to pool knowledge, and attack problems faced by the industry.

Throughout the years, IACOA has helped its members meet challenges that have taken armored carriers from transporters of coin and currency into vaulting, coin and currency processing, ATM servicing, and a multitude of other functions designed to serve the government and the commercial community.

Although the impact of the armored car industry is great, the industry itself is small and the actions of each of its members has enormous impact upon the operations and, indeed, could affect the very survival of others. It is imperative that high standards of integrity, dependability and security be maintained to retain the confidence of the public.

IACOA is the largest armored car trade association in the world and includes members from many different countries.