



Driving Down Cost Using Automation

2023 Annual Conference

Preliminary Agenda

Friday, May 5, 2023

08:45 AM – 01:00 PM Shooting Competition, Ballistic Demonstrations, Luncheon and Awards at the
Optional Event Frisco Gun Club

Additional Fee Applies

01:00 PM – 10:00 PM Exhibit Hall Setup
Prairie C

03:00 PM – 05:00 PM Board of Directors Meeting
Sunflower Room

03:00 PM – 07:00 PM Registration Desk
Prairie Foyer

06:00 PM – 07:30 PM Welcome Cocktail Reception
Prairie Foyer

07:30 PM – Evening On Your Own

Saturday, May 6, 2023

07:00 AM – 08:45 AM Exhibit Hall Setup, *continued*
Prairie C

08:00 AM – 07:00 PM Registration Desk
Prairie Foyer

09:00 AM – 09:15 AM Opening Ceremony & IACOA President Aaron Hoopes's Welcome
Prairie E Every Attendee from an RM or ROM company stands, and one representative speaks about the services the member company offers and the territories served

09:15 AM – 10:00 AM Guest Speaker
Prairie E

10:00 AM – 10:45 AM VR Simulation Presenter
Prairie E Presenter will show a preview of its VR Simulation for Drivers and for Firearms Training, with hands on demos later in the Exhibit Hall

10:45 AM – 12:15 PM Speed Dating With The Vendors
Bluestem 3 *New Format:* High Boys only-no chairs; vendors move-RMs/ROMs stay in place; 2-minute time limit strictly enforced; Exhibitor Cards for each RM/ROM who must participate with each AM to be eligible; one representative from each AM and one representative from each RM or ROM

12:15 PM – 01:30 PM Exhibit Hall Opens
Prairie C Buffet Luncheon Served & Winners of the Speed Dating Drawings Announced

01:45 PM – 02:15 PM Platinum Sponsor #1 (TBD)
Bluestem 3

02:15 PM – 02:45 PM Platinum Sponsor #2 (Secure Products)
Bluestem 3

02:45 PM – 03:30 PM Federal Reserve Bank, Cash Product Office
Prairie E

03:30 PM – 04:00 PM Understanding Your CIT Contract
Prairie E

04:00 PM – 04:45 PM RM Sound Off & Elections (IACOA President Aaron Hoopes)
Prairie E

04:00 PM – 04:45 PM AM Sound Off & Elections (IACOA AM Director Teresa Hubbard)
Prairie C

05:00 PM – 06:30 PM Exhibit Hall Cocktail Reception
Prairie C

Sunday, May 7, 2023

08:30 AM – 12:00 PM Registration Desk
Prairie Foyer

09:00 AM – 09:45 AM Automation & Integration of Processes
Prairie E

09:45 AM – 10:30 AM Securing Facilities, Trucks, and Safes
Prairie E

10:30 AM – 11:15 AM Managing Drivers
Prairie E

11:15 AM – 12:00 PM Route Optimization
Prairie E

12:00 PM – 01:30 PM Exhibit Hall Opens & Buffet Luncheon Served
Prairie C

01:45 PM – 02:15 PM Platinum Session #3 (TBD)
Bluestem 3

02:15 PM – 03:00 PM Legislative Update
Prairie E

03:00 PM – 04:15 PM Ask A Veteran
Bluestem 3
Insurance: Andre YaDeau; ATMs: Jeff Hayes; Cash Room: Tammy Hardy;
Vehicle Configurations: Cliff Jordan; Multi-State Operations: Kyle Patterson

04:15 PM – 05:00 PM Board of Directors Meeting Reconvened
Prairie E Newly elected Directors, Officers, and Committee Members Seated; Open Discussion
& Review of the Conference, Suggestions for the 2024 Conference

05:00 PM – 06:30 PM Exhibit Hall Cocktail Reception
Prairie C

06:30 PM – 09:30 PM Dinner & Competition at PinStack Plano; Private lounge with eight bowling lanes, Rock
Motor Coaches will Climbing, Laser Tag, and Bumper Cars. Prizes will be Awarded in all Categories; Shuttle
load & unload outside bus back to the hotel (eight minutes away) departing every 20-minutes
Prairie Foyer

06:30 PM – 11:00 PM Exhibit Hall Tear Down (first opportunity)
Prairie C

Monday, May 8, 2023

07:00 AM – 11:00 AM Exhibit Hall Tear Down (final opportunity)
Prairie C Booths must be torn down and picked up by 11:00 AM